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COMPANY PORTFOLIO

FOR

A.S.A FENCING

&

GARDEN SERVICES cc

SPECIALIST IN:

GARDEN MAINTENANCE

SITE CLEARING



LANDSCAPINGCONCRETE /STEEL**

PALISADE



SECURITY WIRE FENCING

OFFICE CLEANING*PEST CONTROL

*** GENERAL BUILDING MAINTENANCE***

BUSINESS DETAILS

NAME OF BUSINESS : A.S.A. Fencing & Garden Services CC

MEMBERS : Ravesh & Visha Ashikumar

NATURE OF BUSINESS : Professional Service Provider within the
Fencing / Garden Svs / Office Cleaning / General Building
Maintenance / Pest Control / Hygiene ServicesFields

STREET ADDRESS : 157 Centre Road
Sea Cow Lake
Durban

POSTAL ADDRESS : P O Box 74542
Rochdale Park
4034

OFFICE TELEPHONE NO : (031) 577 4752

OFFICE FAX NO : (086) 660 4752

CELL NO/S : 082 530 3745 (Ravesh)
CONTACT PERSONS : 083 787 4752 (Arish)

BANKERS : First National Bank

ATTORNEYS : Krish Naidoo & Associates / De Jager& Associates

INSURERS : Link Risk Services / New National / MUA

INTRODUCTION

We have studied all areas of information that has been provided to ourselves and have pleasure in submitting our quote/s and tender/s to you, with much confidence knowing that you will undoubtedly accept our proposal.

COMPANY PROFILE & EXPERIENCES

- Business is in existence since 1996.
- Well established in the Kwa Zulu Natal region.
- 100% Black Owned and managed.
- Employ a number of black staff from the Previously Disadvantaged Communities.
- We create opportunities for staff through training & development.
- The success of A.S.A. Fencing & Garden Services can be attributed to the experience of our management and staff who are committed to service excellence and customer satisfaction.

MISSION STATEMENT

We are committed to:

- Going the extra mile.
- Offering complete customer satisfaction
- Giving value for money.
- Building lasting relationships with staff and customers.
- Implementing the latest technology in our work specification.
- Ensuring that the necessary measures are taken to ensure protection of the environment in light of our work with pesticides and herbicides.

HOW DO WE ACHIEVE THIS:

- Continuous supervision by management
- Fulfill our promises at all time
- Perform our best at all times
- Offering quality at all times
- OUR MOTTO : SERVICE EXCELLENCE
(STRIVING TOWARDS PERFECTION)

PROJECTS UNDERTAKEN

Superway Construction	Grass Maintenance on N2 Freeway
Penny Farthing Engineering	Grass / Road Signs / Guardrails / Fencing on N2/N3 Freeway
Umgeni Water – Various Water Works	Garden Maintenance / Fencing / Tree Felling
Bushlands Primary School	Garden / Sportfields Maintenance
DirkieUys Primary School	Garden / Sportfields Maintenance
Cato Manor Technical College (Springfield / Mayville)	Garden Maintenance
Protekon	Garden Maintenance
Transnet Freight Rail	Garden Maint / Office Cleaning / Hygiene Services / Landscaping / Tree Felling / Fencing / Hillcrest Railway Maint
Transnet Rail Engineering	Fencing / Tree Felling
Department of Transport	Clearing of vacant sites
Osindisweni Hospital	Garden Maint / Medical Waste Removal
MancoAurecon	Clearing of vacant sites
University of KZN (Pmb/Westville/Howard/Medical School/Edgewood)	Garden / Sportfields& Car Parks Maint / Tree Felling / Landscaping / Litter / Waste Removal / Gutter & Drains Cleaning

COMMUNITY INVOLVMENT:

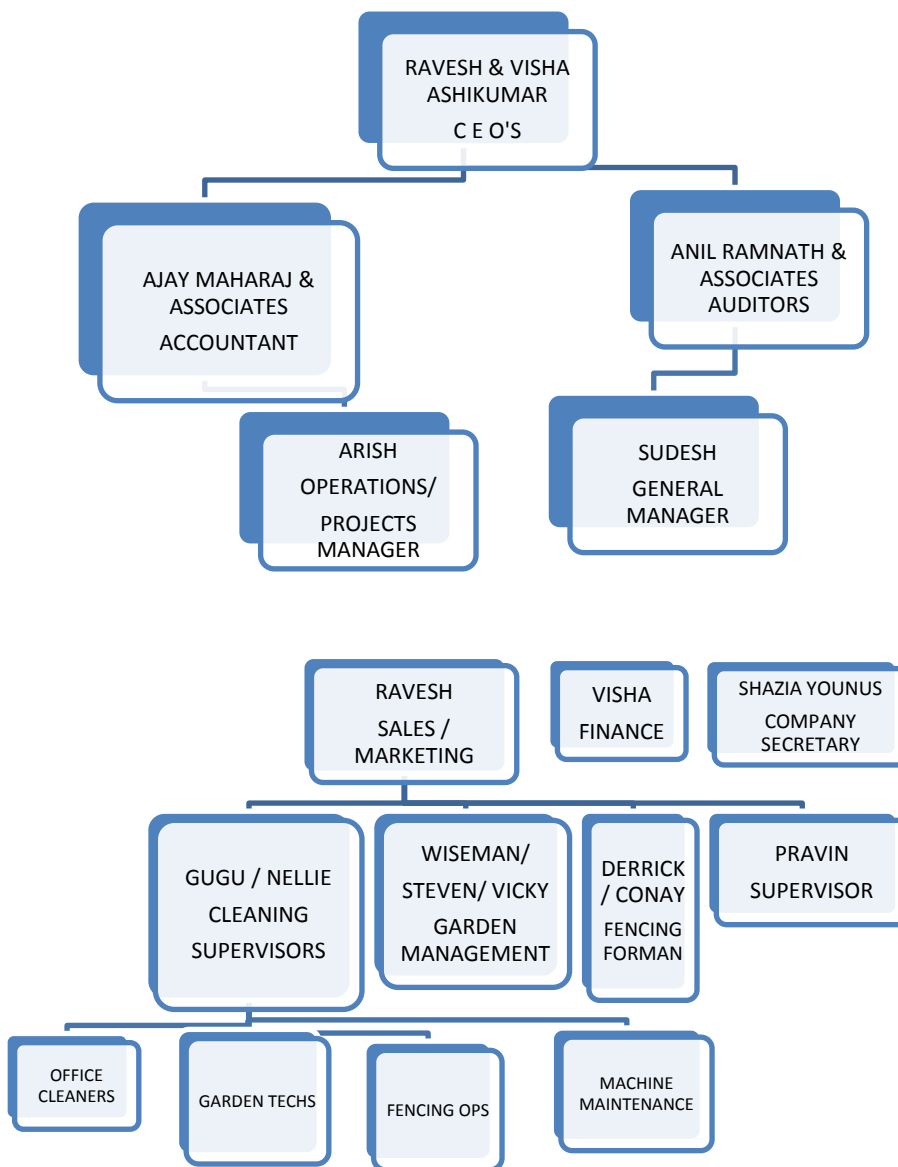
We take a keen interest in the sponsorship of food, clothing and donations to the informal settlements, homes for the aged such as Aryan Benevolent Homes, Lakehaven Homes, Hindu Society Temples and financial aid to disadvantaged schools.

It is our policy where possible to use the services of the local labourers and suppliers, thereby creating jobs in the informal settlements.

STAFF / MANAGEMENT

DIRECTORS	:	Ravesh & Visha Ashikumar
COMPANY SECRETARY	:	Shazia Younus
OPERATIONS / GENERAL MANAGER	:	Arish Ashikumar
ACCOUNTANT	:	Ajay Maharaj&Assoc
AUDITORS	:	Anil Ramnath&Assoc

COMPANY ORGANOGRAM



FINANCIAL STABILITY

- Sufficient financial resources.
- Able to effectively meet our obligations in terms of the contract
- Bankers have accorded our company with an overdraft facility
- Suppliers are paid on a COD basis and or 30 days
- Company turnover has grown from strength to strength through progressing years

INSURANCES

Public Liability insurance held by

: Link Risk Insurers

Other Insurances held by

: Frontline Underwriters (on behalf of New National)

: MUA Insurers

CERTIFICATES / REGISTRATIONS

- KZN PROVINCIAL TREASURY : KZN25843
- CIPRO REGISTRATION : 2003/057686/23
- SANAS ACCREDITATION : Level 1 Contributor
- PEST CONTROL CERTIFICATE : P33648
- COIDA REGISTRATION NUMBER : 990000033545
- UIF REGISTRATION NUMBER : U 750768469
- INCOME TAX REGISTRATION NUMBER : 9209589150
- VAT NUMBER : 4930208758
- CIDB VERFICATION & GRADINGS : 117906
(5SH PE,3SQ PE,1GB PE, 3 CE PE)
- BCCCI COMPLAINT : 519
- NCCA : KZN050
- SAPCA : ASA031

EQUIPMENT / MATERIALS / CHEMICALS & PPE ON HAND

GARDEN EQUIPMENT	FENCING	HYGIENE	PEST CONTROL
Push & Pull Mowers Ride on Mowers	Diamond Mesh Weld Mesh	Mopping Units Extra Mops (for wet & dry mopping)	2 x Handheld Pressured Sprayers
Motorised Pole Pruners Wicket Mower/ Cylinder Mower	Razor Mesh Barbed Wire	Buckets Disinfectant Spray Bottles Disinfectant Wipes	2 x Knapsack Sprayers
Blowers (Handheld/ Backpack)	Steel Palisades Concrete Palisades	Safety Signs Scourers	1 x Duster
Water Canon Edge Cutter	Precast Fencing Flat Wrap Razor	Scrubbing Brushes Brooms	1 x Granular Spreaders
Knapsack Sprayers Line marking machines	Straining Wire Concrete Poles	Dust Pan Brush Sets Toilet Brush Sets	1 x Fogging Equipment
High Pressure Cleaner Scarifier	Creosote Poles Y Standards	Feather Dusters long & short 3 tier toilet roll holders	1 x Bee Suits
Spades Loppers	Pliers Wire Pullers	Garage Roll Holders Telescopic Pole for Window Cleaning	5 x UV Flashlights
Plastic Rakes Steel Rakes	Digging Irons Auger	Toilet Refills (Urinal & Toilets) Air Freshner Units	3 x Respirators
Brooms Clippers / Shears	Spades Dumpie Level / Normal Level	Hand Soap Dispensers Hand Cream Dispensers	4 x Spill kits
Garden Forks Cane knives	Electric Fencing Equipment	Hand Dryer Units She Bins	2 x Vacuums
Hose pipe Hay fork		Caution Signs Extendable ladders	5 x Termite Baiting Tools
Bow Saw Hedge Cutter		Cleaning Pads Toilet Rolls	5 x Buckets
Manual telescopic pole prunner		Hand Towels Lining bags for bins	± 10 Paint Brushers
Ladder Picks / hoes		Plastic Refuse bags Deo blocks	Electric Insect Monitors (No provided as per Tender)
Wheel Barrow Bush Trimmer / Pruners		Dish Cloths / Swabs Colour coded dust cloths	Rodent Boxes (No provided as per Tender)
Safety Screens Hose pipes		Industrial Wet & Dry Vaccum Cleaners	Warning / Danger Sign Boards
Chainsaws		Industrial Floor polishers & Scrubbers	
Brushcutters		Manual Push Sweepers Electronic Floor Dryers	
		High pressure machines	

EQUIPMENT / MATERIALS / CHEMICALS & PPE ON HAND

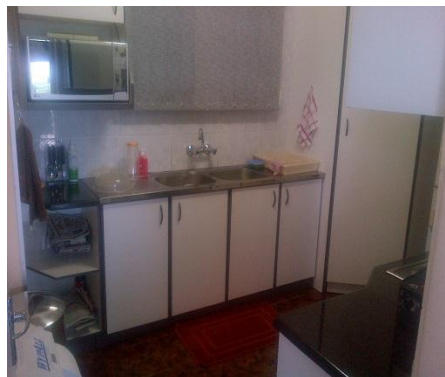
CHEMICALS	HERBICIDES	PERSONAL PROTECTIVE EQUIPMENT	VEHICLES / MACHINERY
Chemicals for Deep Cleaning	Springbok	CLEANING / HYGIENE	5 x Tractors 4 x Tractor slashes/decks
Purlan –Liquid Handsoap	Chopper	Facial Masks & Shields Safety Glasses	1 x Tractor Mounted Spray Tank
Germgel – Bleach Disinfectant	Hatchet	Latex / Vinyl / Synthetic Gloves	2 x Trailers 3 x 1 ton bakkies
Ecoclean – Water Based Degreaser	Versus	Dispensable Clothing & Shoe Covers	1 x 2 ½ Ton Truck 1 x 4 Ton Truck
All surface Blue Water Solvent Degreaser	Paraquat	Respirators	1 x 3.3 Ton Truck 3 x Bomag Roller
Genpine – Detergent Cleaner	Servian	2 Piece Overalls with T shirts	
Sudz Liquid – Surface Base Degreaser	Browser	Rubber Boots Overalls	OTHER EQUIPMENT
Crystal Window cleaner	Alphatharin	GARDEN & FENCING	Generators Drills
Polymop – water based wax cleaner	Kemprint	2 Piece Overalls with T shirts One piece safety Apron Safety Gloves	Welding Machiners Angle Grinders
Floor Stripper – Floor polish remover		Safety Boots / Shin Guards Hats / Safety Helmets Hearing Protection	Measuring Tape & Wheel Danger Tape Rolls
Germofresh – Environmental odour digester		Safety Harness Chainsaw Protection Jacket Face shields	Anti Spill Trays Fire Extinguishers Tool Kits
Refresh – Air freshner Detergent		Safety goggles	Jig Saws & hack saws Grease Guns
Carpet Shampoo – Carpet Cleaner			Spares & Parts for Machinery
Carpet Freshner – carpet powdered sprinkler			

*****We have sufficient resources to undertake the contract and should the need arise, we have the financial means to purchase additional equipment*****

OFFICE FACILITIES



Welcome to A S A Services, our working parameters boasts of fully-fledged offices, reception area, board room, filing, storage for chemicals and other consumables, kitchen & ablution facilities. The office contains photocopying machines, faxes, scanners, computers, laptops, printers, telecom systems, a full time Company Secretary, Finance & Administration, & Projects and Marketing officers.



YARD FACILITIES

Our yard spacing is consumed for vehicle & machine maintenance, parking of all trucks, tractors, bakkies, and lock up storage spaces for small tools & equipment, locker facilities for employees, garages & welding facilities.



SERVICES OFFERED

Our services include the following:

1. GARDEN & SITE MAINTENANCE



*Tractor Cutting *Grass Cutting *Bush Clearing *Tree Felling *One-Off Clean Ups *Landscaping *Refuse Removal *Sports Grounds Maintenance *Etc*

2. SUPPLIERS & ERECTORS OF DOMESTIC & INDUSTRIAL SECURITY WIRE FENCING



*Welds Mesh *Diamond Mesh *Razor / Barb Wire *Bonnox*
Steel & Concrete Palisade Fencing
*Concrete / Creosoted Poles *Gates, etc
(ALL TYPES OF FENCING)

3. OFFICE CLEANING SERVICES



*Cleaning * Health & Hygiene * Waste Management Services *
* Ad Hoc Services *

4. PEST CONTROL SERVICES



*Rodents * Bait Stations * Crawling Pests *
* Ad Hoc Services *

QUALITY CONTROL & VALUE ADDED SERVICES

- Continuous supervision by Management
- Close supervision of staff in compliance with company's rules & regulations
- Close supervision of chemicals used in terms of Environmental regulations
- Customer Service, consistent liaison with clients & building long term relationships
- Provision of a 24 hour on call Manager
- Provision of a 24 hour tollfree helpline
- Continuous Training of Employees
- Online surveys to clients for feedback purposes
- Provision of discounts as & when possible
- Entertaining of clients on a professional level
- Constant emailing to clients regarding service levels / queries / etc
- Keeping of records
- Providing clients Planners (daily / weekly / monthly / annually)
- Provision of quarterly reports to clients informing clients of team accomplishments

STAFF WAGES & BENEFITS

- Market related
- Compliance with normal wage requirements according to the bargaining council.
- Incentives when work carried out to our mutual satisfaction
- Annual bonus and increase
- Sick leave / Annual leave
- Compliance with normal wage and labour requirements
- Provident Fund / PSG Medical Crisis / UIF / PAYE

STAFF WELFARE



UNIFORMS AND PROTECTIVE WEAR:

- Standard uniforms and protective wear provided.

TRANSPORT:

- Provided by the company at no additional cost to staff

SAFETY / RISK MEASURES: NOSA COMPLIANCE

- We abide by the rules and regulations as prescribed by NOSA Dust Masks, facial gear, gloves, boots, 2 piece overalls and other safety protection equipment and clothing are provided for specific needs.

FIRST AID:

- On site vehicles are equipped with first-aid kits and safety equipment.

CONTRACT PERIOD/S:

Depending upon the Tender contractual period.

BLACK EMPOWERMENT INITIATIVE

- 100% BLACK OWNED BUSINESS
- Classified as QUALIFYING SMALL ENTERPRISE and falls within the scope of PREVIOUS DISADVANTAGED INDIVIDUALS (PDI)
- Actively contribute to the training and development of people from the Previously Disadvantaged Communities.
- Employment Strategy : Ultimately, our Black Staff can launch their own small businesses either as totally independent enterprises or sub-contractors to larger companies.
- Aiming at developing target enterprises
- Full comprehensive BROAD BASED ECONOMIC EMPOWERMENT EQUITY PLAN in place

EMPLOYMENT EQUITY

- Female Employees : 38%
- Male Employees : 62%

The company's future endeavours is to promote an equal employment equity between genders.

CONCLUSION

We take full cognizance of the fact that we are living in a post apartheid South Africa.

As a BLACK EMPOWERED COMPANY, we identify with this ethic and should we be afforded the opportunity of being awarded the tender in question, we will continue to play a role in creating employment and upliftment programme opportunities to people from the Previously Disadvantaged Community.

We believe that A.S.A. Fencing & Garden Services has the relevant experience, infrastructure, skills and financial capability to meet our obligations in terms of proposed contract and if awarded to us, we pledge our commitment to service excellence.

ASSURING YOU OF OUR COMPETENCE AT ALL TIMES.